

Year to Date Review

As of 12/31/16

Water

Expenses

Wages	41,714.34
Contract Labor	18,766.66
Insurance	5,554.50
Operations	58,552.13
Accountant	3,750.00
Utilities	15,534.41
Equipment	164.74
Water Tanks	34,164.00
Legal Fees	1,993.46
Total Expenses	180,194.24

(24,537.50)

(146,179.61)

Revenue

Customer water base	116,570.37
Customer water usage	90,201.58
Customer late fees	6,275.48
Cellular One Land Lease	3,679.20
Total Revenue	216,726.63

Net Income

Revenue	216,726.63
Less Expenses	(180,194.24)
Total Profit/(Loss)	36,532.39

Average Monthly Profit/(Loss)	3,044.37
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Current net profit margin for water = 17%

Sewer

Expenses

Wages	41,487.97
Contract Labor	18,994.74
Insurance	3,703.00
Operations	15,164.95
Accountant	3,750.00
Utilities	3,882.07
Equipment Rental	45.82
Legal Fees	2,253.46
Total Expenses	89,282.01

Revenue

Customer sewer	96,151.60
Customer late fees	5,945.71
Total Revenue	102,097.31

Net Income

Revenue	102,097.31
Less Expenses	(89,282.01)
Total Profit/(Loss)	12,815.30

Average Monthly Profit/(Loss)	1,067.94
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Current net profit margin for sewer = 13%

Transfer Station

Expenses

Wages	10,022.39
Toilet Rental	725.76
Electricity	1,483.79
Transport	52,832.73
Substitutes	6,621.00
Uniforms	N/A
Insurance	1,851.50
Legal Fees	811.75
Total Expenses	74,348.92

Revenue

Customers	82,638.33
Total Revenue	82,638.33

Net Income

Revenue	82,638.33
Less Expenses	(74,348.92)
Total Profit/(Loss)	8,289.41

Average Monthly Profit/(Loss)	690.78
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Current net profit margin for transfer station = 10%

**Red numbers represent our totals that do not include the improvement projects that were done this year.

Year to Date Review

As of 9/01/17

Water

Expenses

Wages	30,141.37
Contract Labor	9,091.38
Insurance	5,445.00
Operations	24,708.11
Accountant	3,587.50
Utilities	18,373.18
Water Tanks	25,623.00
Legal Fees	-
Total Expenses	116,969.54

Revenue

Customer water base	81,616.44
Customer water usage	60,949.17
Customer late fees	3,597.70
Cellular One Land Lease	3,826.37
Total Revenue	149,989.68

Net Income

Revenue	149,989.68
Less Expenses	(116,969.54)
Total Profit/(Loss)	33,020.14

Average Monthly Profit/(Loss)	2,751.68
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Current net profit margin for water = 22%

Sewer

Expenses

Wages	30,141.44
Contract Labor	6,709.50
Insurance	4,976.00
Operations	19,774.19
Accountant	2,500.00
Utilities	3,118.38
Legal Fees	-
Total Expenses	67,219.51

Revenue

Customer sewer	71,453.70
Customer late fees	3,557.80
Total Revenue	75,011.50

Net Income

Revenue	75,011.50
Less Expenses	(67,219.51)
Total Profit/(Loss)	7,791.99

Average Monthly Profit/(Loss)	649.33
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Current net profit margin for sewer = 10%

Transfer Station

Expenses

Wages	9,060.75
Toilet Rental	544.32
Electricity	1,642.21
Transport	31,928.89
Substitutes	240.00
Uniforms	N/A
Insurance	3,161.00
Legal Fees	-
Total Expenses	46,577.17

Revenue

Customers trash	58,932.14
Total Revenue	58,932.14

Net Income

Revenue	58,932.14
Less Expenses	(46,577.17)
Total Profit/(Loss)	12,354.97

Average Monthly Profit/(Loss)	1,029.58
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Current net profit margin for transfer station = 21%

Year to Date Review

As of 10/1/17

Water

Expenses

Wages	36,158.42
Contract Labor	10,758.38
Insurance	5,445.00
Operations	26,099.86
Accountant	3,587.50
Utilities	21,284.92
Water Tanks	28,470.00
Legal Fees	-
Total Expenses	131,804.08

Revenue

Customer water base	91,643.43
Customer water usage	71,271.63
Customer late fees	3,900.34
Cellular One Land Lease	3,826.37
Total Revenue	170,641.77

Net Income

Revenue	170,641.77
Less Expenses	(131,804.08)
Total Profit/(Loss)	38,837.69

Average Monthly Profit/(Loss)	3,236.47
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Current net profit margin for water = 23%

Sewer

Expenses

Wages	36,158.74
Contract Labor	7,015.50
Insurance	4,976.00
Operations	20,412.09
Accountant	2,500.00
Utilities	3,541.73
Legal Fees	-
Total Expenses	74,604.06

Revenue

Customer sewer	79,625.62
Customer late fees	3,860.44
Total Revenue	83,486.06

Net Income

Revenue	83,486.06
Less Expenses	(74,604.06)
Total Profit/(Loss)	8,882.00

Average Monthly Profit/(Loss)	740.17
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Current net profit margin for sewer = 11%

Transfer Station

Expenses

Wages	10,385.82
Toilet Rental	604.80
Electricity	1,734.63
Transport	35,583.05
Substitutes	337.50
Uniforms	N/A
Insurance	3,161.00
Legal Fees	-
Total Expenses	51,806.80

Revenue

Customers trash	66,216.01
Total Revenue	66,216.01

Net Income

Revenue	66,216.01
Less Expenses	(51,806.80)
Total Profit/(Loss)	14,409.21

Average Monthly Profit/(Loss)	1,200.77
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Current net profit margin for transfer station = 22%

Year to Date Review

As of 11/1/17

Water

Expenses

Wages	40,030.71
Contract Labor	23,778.88
Insurance	5,445.00
Operations	30,512.03
Accountant	3,587.50
Utilities	23,945.51
Water Tanks	31,317.00
Legal Fees	-
Total Expenses	158,616.63

Revenue

Customer water base	103,167.48
Customer water usage	83,415.02
Customer late fees	4,268.38
Cellular One Land Lease	3,826.37
Total Revenue	194,677.25

Net Income

Revenue	194,677.25
Less Expenses	(158,616.63)
Total Profit/(Loss)	36,060.62

Average Monthly Profit/(Loss)	3,005.05
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Current net profit margin for water = 19%

Sewer

Expenses

Wages	40,031.10
Contract Labor	10,397.10
Insurance	4,976.00
Operations	23,734.42
Accountant	2,500.00
Utilities	3,657.80
Legal Fees	137.50
Total Expenses	85,433.92

Revenue

Customer sewer	90,113.03
Customer late fees	4,268.38
Total Revenue	94,381.41

Net Income

Revenue	94,381.41
Less Expenses	(85,433.92)
Total Profit/(Loss)	8,947.49

Average Monthly Profit/(Loss)	745.62
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Current net profit margin for sewer = 9%

Transfer Station

Expenses

Wages	11,296.27
Toilet Rental	665.28
Electricity	1,814.87
Transport	39,742.31
Substitutes	437.50
Uniforms	345.49
Insurance	3,161.00
Legal Fees	-
Total Expenses	57,462.72

Revenue

Customers trash	74,602.99
Total Revenue	74,602.99

Net Income

Revenue	74,602.99
Less Expenses	(57,462.72)
Total Profit/(Loss)	17,140.27

Average Monthly Profit/(Loss)	1,428.36
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Current net profit margin for transfer station = 23%

Year to Date Review

As of 12/1/17

Water

Expenses		
Wages	46,606.67	
Contract Labor	23,823.88	
Insurance	5,445.00	
Operations	36,199.30	
Accountant	3,587.50	
Utilities	26,089.44	
Water Tanks	34,164.00	
Legal Fees	211.25	
Total Expenses	176,127.04	

Revenue		
Customer water base	113,232.11	
Customer water usage	89,863.90	
Customer late fees	4,786.78	
Cellular One Land Lease	3,826.37	
Total Revenue	211,709.16	

Net Income		
Revenue	211,709.16	
Less Expenses	(176,127.04)	
Total Profit/(Loss)	35,582.12	

Average Monthly Profit/(Loss)	2,965.18
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Current net profit margin for water = 17%

Sewer

Expenses		
Wages	46,183.08	
Contract Labor	10,534.60	
Insurance	4,976.00	
Operations	24,725.55	
Accountant	2,500.00	
Utilities	3,912.98	
Legal Fees	348.75	
Total Expenses	93,180.96	

Revenue		
Customer sewer	97,509.90	
Customer late fees	4,786.88	
Total Revenue	102,296.78	

Net Income		
Revenue	102,296.78	
Less Expenses	(93,180.96)	
Total Profit/(Loss)	9,115.82	

Average Monthly Profit/(Loss)	759.65
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Current net profit margin for sewer = 9%

Transfer Station

Expenses		
Wages	12,900.01	
Toilet Rental	725.76	
Electricity	1,895.11	
Transport	43,901.57	
Substitutes	530.00	
Uniforms	345.49	
Insurance	3,161.00	
Legal Fees	-	
Total Expenses	63,458.94	

Revenue		
Customers trash	81,406.20	
Total Revenue	81,406.20	

Net Income		
Revenue	81,406.20	
Less Expenses	(63,458.94)	
Total Profit/(Loss)	17,947.26	

Average Monthly Profit/(Loss)	1,495.61
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Current net profit margin for transfer station = 22%